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Dear Mr. Joel Mangolin,

We are pleased to provide you with this letter that serves as confirmation that Quanser has appointed your company as the exclusive Quanser representative organization in Brazil effective January 1st, 2010. As an authorized representative organization, you have exclusive and direct access to Quanser sales, engineering and technical support and are the only organization authorized to quote Quanser equipment in Brazil.

Note that technical support can only be conducted by your organization in Brazil.

We continue to look forward to work closely with you to expand and support a thriving community of mechatronic and control educators and researchers in Brazil.

Best regards,

Keith Blanchet
Director Business Development